

## **1H16 RESULTS SUMMARY**

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### **1H16 HIGHLIGHTS**

## 19.3%

# 14.6%

#### **ADT GROWTH**

8.4%

## **22.5**¢

- $\rightarrow$  Earnings growth driven by traffic performance and operational efficiencies; FY16 distribution guidance upgraded to 45.5 cps
- $\rightarrow$  Ongoing opportunities to enhance network efficiencies and customer benefits
  - Improvements in technology and O&M
  - Capacity upgrades and acquisitions
  - Strategic developments in each market
- $\rightarrow$  \$11 billion of committed and planned projects to improve drivers' journeys in Melbourne, Sydney, Brisbane and Northern Virginia
- $\rightarrow$  Balance sheet structured to deliver development pipeline
- $\rightarrow$  Contributing to policy reform for future infrastructure provision



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## **NETWORK PERFORMANCE**

NETWORK	HIGHLIGHTS	TOLL REVENUE CONTRIBUTION (AUD)	ADT GROWTH	TOLL REVENUE GROWTH <sup>1</sup>	EBITDA GROWTH <sup>2</sup>
SYDNEY	ightarrow Strong traffic growth observed across the network				
	→ Truck toll multipliers moving to 3 times car tolls on LCT, M5 and M7. Weighted average truck toll multiplier across Sydney network 2.28 times car toll at 31 December 2015	41.6%	<b>+9.</b> 0%	<b>+14.9%</b>	+15.6%
MELBOURNE	-> Average weekend/public holiday traffic increased 4.1%	34.5%	<b>+1.9%</b>	-7.4%	+8.8%
	—> Construction commenced on the CityLink Tulla Widening project in October 2015 to increase capacity				
BRISBANE <sup>3</sup>	→ Legacy Way traffic and revenue results at upper end of expectations	15.2%	<b>+9.6%</b>	<b>+11.4%</b>	<b>+8.6%</b>
	→ Excluding Legacy Way and \$4 million of TQ integration costs recorded in 1H16, EBITDA increased 15.6%				
NORTHERN VIRGINIA <sup>4</sup>	ightarrow Continued growth observed across both assets	8.7%	<b>+139.6%</b>	+216.8%	<b>+292.6%</b>
	Average dynamic toll price for 495 Express Lanes increased 29.8% compared to the pcp				





## **DISTRIBUTION GROWTH**



 $\rightarrow$  FY16 distribution guidance upgraded to 45.5 cps, expected to be approximately 100% free cash covered

 $\rightarrow$  A 13.8% increase over FY15 due to ongoing strong operational performance

 $\rightarrow$  1H16 distribution of 22.5 cps to be paid on 12 February 2016, 107% free cash covered





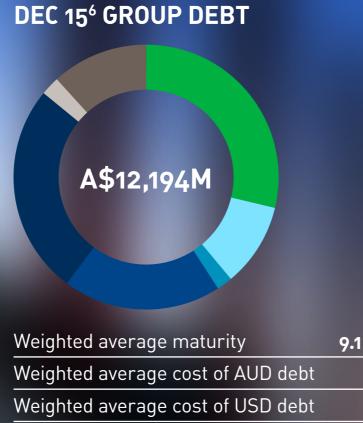
## **DIVERSIFICATION OF FUNDING SOURCES**

Gearing<sup>7</sup>

FFO/Debt<sup>8</sup>

### **FUNDING ACTIVITIES**

- → Existing facilities refinanced with longer dated debt
- $\rightarrow$  Major issuances during 1H16:
  - A\$754 million of corporate
    USD 144A notes
  - A\$911 million of TQ USPP
  - A\$742 million of M5 term bank debt
- → Successfully raised
  \$1.025 billion of equity through pro rata accelerated renounceable entitlement offer



age maturity	9.1 years	Weighted a
age cost of AUD debt	5.5%	Weighted a
age cost of USD debt	4.3%	Weighted a
	36.0%	Gearing <sup>7</sup>
	8.2%	FF0/Debt <sup>8</sup>



Weighted average maturity	7.8 years
Weighted average cost of AUD debt	5.3%
Weighted average cost of USD debt	3.8%
Gearing <sup>7</sup>	40.2%
FF0/Debt <sup>8</sup>	7.9%





## ENDNOTES

#### **1H16 HIGHLIGHTS / NETWORK PERFORMANCE**

- Toll revenue now includes all revenue from customers, specifically tolls, service and fee revenue.
- 2. Excludes significant items in the pcp.

#### NETWORK PERFORMANCE

- 3. Excluding Legacy Way, ADT increased 3.8% and toll revenue increased 5.8%.
- Excluding ownership percentage changes, which occurred on 29 June 2015, toll revenue increased 168.6% and EBITDA increased 238.4%. Toll revenue and EBITDA growth are calculated in USD.

#### **DISTRIBUTION GROWTH**

5. Total amount distributed including impact of DRP.

#### **DIVERSIFICATION OF FUNDING SOURCES**

- Proportional drawn debt. Non AUD debt is converted at the hedged rate where cross currency swaps are in place. Unhedged USD debt is converted at the spot exchange rate (\$0.768 at 30 June 2015 and \$0.7306 at 31 December 2015).
- 7. December gearing includes equity from the AirportlinkM7 equity raising, gearing is 37.2% after removing this equity.
- Based on S&P's methodology. Does not include cash from AirportlinkM7 equity raising at December 2015.